

# USBCHA Board of Directors Meeting 1-17-2023 Minutes

**Attendees:** Bob Allen, Billy Bishop, Jennifer Boznos, Lori Cunningham, Michelle Ferraro, Wyatt Fleming, Scott Glen, Stephanie Goracke, Joe Haynes , Tracy Hinton, Russell Mc Cord, Amanda Milliken, Mike Neary, Terri Pelkey, Cy Peterson, Steve Rhidenour, Sue Schoen X Marianna Schreeder, Milton Scott, Bob Washer, Pearse Ward, Linda deJong X

**Absent:** Jamie Spring, Jan Stebbins, Fred Temple

## AGENDA

1. **CALL TO ORDER**
  - a. At 7:09PM CDT
2. **ROLL CALL**
3. **APPROVAL OF MINUTES FROM LAST MEETING**
  - a. Motion to accept minutes as written, Lori Cunningham
  - b. Second Billy Bishop
  - c. **Accepted unanimously**
4. Financial Report (Mariana Schreeder)
  - a. Motion to accept the Financial Report as presented, Bob Washer
  - b. Second Sue Schoen
  - c. **Accepted Unanimously**
5. Recognitions
  - a. The Board extended their sincere gratitude to Russell as outgoing President for the outstanding job he did stepping into the position shortly before the 2021 National Sheepdog Finals and helping put the organization on sound financial footing.
  - b. The Board also extends their thanks to Mary Minor and Sandra Massie and their committee for hosting a successful National Sheepdog Finals and returning \$26,500 in shared profits to the HA.
  - c. John Wentz was thanked for hosting the "Ghost Trial" fundraiser for the US World Trial Team and raising over \$11,000
  - d. Lisa Berglund is also thanked for producing the logo for the World Trial Team
  - e. Patricia McRae and Nancy Penley are thanked for their ongoing work raising money for the World Trial Team
6. Open Items
  - a. 2023 World Trial Team
    - i. Logo (Appendix 3)
    - ii. Fundraising report (Mike Neary)

**Mike Neary reported that the World Trial Team has raised over \$11,000 from a fundraising auction and there is a similar amount left over from an auction to fund the team for the 2021 World Trial that was cancelled. Maggie McClure contributed \$3000 from funds raised by the Vachon Island trials, and Mindy Bower raised \$1000 from leash sales. Along with an expected \$11,000 from the Ghost Trial that puts funds raised to date at around \$38,000. The estimated cost per team member going to the World Trial will be \$8000 - \$12,000. The Team is planning one more auction and at least one other fund raising event prior to the trial.**

Purina has agreed to supply team jackets and will be approached to see what other types of support they might be willing to provide.

iii. USBCHA support

1. - Proposal to support at the level of \$1000/dog. Discussion about whether to support the Cdn team and no objections. Discussion about approaching the ABCA to match. CBCA is matching to the tune of \$2000/dog.
2. Motion to allocate \$16,000 \$1,000/dog for the US Team, Canadian Team, and US Young Handler – Jennifer Boznos
3. Second – Scott Glen
4. Passed with no objection

iv. Nomination of Team Captain

1. **There was some discussion on how to select the captain for the US World Trial Team. Decision was to discuss further with the Team and to make a decision at the Feb Board meeting**

v. Selection of five handlers for the Team Event

1. The USBCHA needs to put forward five team members to compete in the Team event at the World Trial. Decision was to get additional information about when the decision needs to be made and discuss further with the World Trial Team and decide at the Feb Meeting.

b. National Sheepdog Finals

Selection of Trials Committee

Discussion around the need to put a committee together early to work with the local trial committee on logistics, preferably some team members who would be able to meet with Bridget and her committee on site in the Spring. Mich Ferraro and Scott Glen volunteered.

We are expecting to have the webcast for the Sheepdog and Cattle dog Finals again this year with 3-2-1 Action Video who are working on proposals which will be distributed to Board members as soon as they are received.

Fund raising: Discussion around fund raising at the USBCHA level seeking multi-year sponsorship to assist local trials committees in putting on National Finals trials. Suggestions included setting multiple levels of sponsorship, ads on the website, branding of merchandise. Suggestion to set up a fund raising committee, perhaps meet with individuals with fundraising experience to develop a long-term plan. Milton Scott agreed to be part of the committee.

2024 als We have one bid from California for possible 2024 or 2025 Sheepdog Finals and expect an additional bid for the 2024 Finals by the end of January. Once received, the Board will review and at the Feb Board meeting.

2023 National Cattledog Finals

- i. 2023 Bid has been received by Sandeens to host the Finals at the same location as last year. The Finals Committee is meeting this week to review the bid and recommend whether to accept.
- ii. Judges There has been growing interest over the past few years to have two judges for the Cattledog Finals and the Finals committee recommended the change.

1. Motion to change Rule Part IV-B(2) from:

**“One judge<sup>13</sup> will be used at the Cattledog Finals. No judge may be used for the Cattledog or Sheepdog finals that are on an AKC approved judging list**

**to: Two judges will be used at the Cattledog Finals. No judge may be used for the Cattledog or Sheepdog finals that are on an AKC approved judging list**

Was proposed by Mariana Schreeder.

Seconded by Stephanie Goracke

**Passed unanimously**

7. New Business

a. Meeting Schedule (Appendix 5)

b. Social Media (Appendix 6)

Board was notified that two corporations withdrew offers of support for the 2022 National Sheepdog Finals as a result of comments their legal team came across on Facebook pages using the USBCHA name but unaffiliated with and not managed by the USBCHA which due to the names the sponsors assumed reflected the views of the USBCHA. Board will work with the owners of the sites to change the names and include a disclaimer.

**Motion to adjourn at 8:39PM by Steve Rhidenour, seconded by Tracy Hinton.**

# U S Border Collie Handlers Assoc Inc

## Profit & Loss

January through December 2022

Jan - Dec 22

**Income**

**ABCA Funds**

**Cattle** 6,000.00

**Sheep**

**Finals Judges** 6,600.00

**General Grant** 3,000.00

**Sheep Fee** 10,000.00

**Total Sheep** 19,600.00

**Total ABCA Funds** 25,600.00

**Interest Income** 13.28

**Membership**

**Life** 8,275.00

**Yearly** 8,750.00

**Total Membership** 17,025.00

**Miscellaneous Income**

**Late Fees** 800.00

**Overpayments as Donations** 150.00

**PayPal** 302.86

**Miscellaneous Income - Other** 0.00

**Total Miscellaneous Income** 1,252.86

**National Finals Entries**

**Cattle**

**Nursery** 6,000.00

**Open** 12,500.00

**Total Cattle** 18,500.00

**Sheep**

**Nursery** 10,150.00

**Open** 38,500.00

**Total Sheep** 48,650.00

**Total National Finals Entries** 67,150.00

**Profit Share - Sheep Finals** 26,500.00 thank you Mary & Sandra!

**Sanctioning Fees**

**Cattle**

**Nursery (Current)** 488.00

**Nursery (Next)** 140.00

**Open (Current)** 1,480.00

**Open (Next)** 784.00

**Total Cattle** 2,892.00

**Sheep**

**Nursery (Current)** 7,154.00

**Nursery (Next)** 2,359.00

**Open (Current)** 25,749.50

**Open (Next)** 24,143.00

**Total Sheep** 59,405.50

**Total Sanctioning Fees** 62,297.50

# U S Border Collie Handlers Assoc Inc

## Profit & Loss

January through December 2022

Jan - Dec 22

<b>Sponsorships</b>	
Cattle	1,000.00
Sheep	1,000.00
<b>Total Sponsorships</b>	<u>2,000.00</u> <a href="#">Purina</a>
<b>Video - Sheep Finals</b>	
<b>Donations</b>	
ABCA	4,243.00 <a href="#">both Sheep &amp; Cattle</a>
Donations - Other	<u>3,000.00</u> <a href="#">CBCA</a>
<b>Total Donations</b>	7,243.00
less Webcast Expenses	-799.00 <a href="#">internet</a>
Video - Sheep Finals - Other	<u>-8,562.00</u> <a href="#">both Sheep &amp; Cattle</a>
<b>Total Video - Sheep Finals</b>	-2,118.00
<b>Videos - Judging DVD</b>	
Judging - DVD Sales	<u>18.32</u>
<b>Total Videos - Judging DVD</b>	18.32
<b>World Trial Fund</b>	
Auctions	<u>11,666.86</u> <a href="#">2022 Auction</a>
<b>Total World Trial Fund</b>	<u>11,666.86</u>
<b>Total Income</b>	<u>211,405.82</u>
<b>Gross Profit</b>	211,405.82
<b>Expense</b>	
<b>Administrative Expenses</b>	
<b>Accounting</b>	
Professional Fees	<u>1,400.00</u>
<b>Total Accounting</b>	1,400.00
<b>Bank Charges</b>	
Bank Charges	41.00
Canadian Exchange Rate	<u>10.00</u>
<b>Total Bank Charges</b>	51.00
<b>Computer Expense</b>	
Monthly Internet	109.00
Software Subscriptions	132.41
Web Server	<u>1,403.00</u>
<b>Total Computer Expense</b>	1,644.41
<b>Contract Labor</b>	
Secretary	<u>8,187.75</u>
<b>Total Contract Labor</b>	8,187.75
<b>Insurance</b>	
Trial Insurance	150.00 <a href="#">Finals</a>
Insurance - Other	<u>1,454.00</u> <a href="#">GI, Special Risk, Director pd in 2021</a>
<b>Total Insurance</b>	1,604.00
<b>Meetings</b>	
Annual Meeting	<u>3,909.99</u>
<b>Total Meetings</b>	3,909.99
<b>Miscellaneous Expenses</b>	0.00

# U S Border Collie Handlers Assoc Inc Profit & Loss

January through December 2022

	Jan - Dec 22
Office Supplies	651.59
<b>Total Administrative Expenses</b>	<b>17,448.74</b>
<b>National Finals - Cattle</b>	
<b>Administrative</b>	
Miscellaneous	-153.00
<b>Total Administrative</b>	<b>-153.00</b>
<b>General</b>	
Awards	20,839.94
Stock Fee	6,000.00
<b>Total General</b>	<b>26,839.94</b>
<b>Judges</b>	
Expenses	2,135.06
Fees	2,000.00
<b>Total Judges</b>	<b>4,135.06</b>
<b>Total National Finals - Cattle</b>	<b>30,822.00</b>
<b>National Finals - Other Yr Exp</b>	
<b>Sheep</b>	
Host Committee (Next)	7,572.00
<b>Total Sheep</b>	<b>7,572.00</b>
<b>Total National Finals - Other Yr Exp</b>	<b>7,572.00</b>
<b>National Finals - Sheep</b>	
<b>Administrative</b>	
Equipment / Equip Rental	2,439.00
Miscellaneous	32.00
<b>Total Administrative</b>	<b>2,471.00</b>
<b>General</b>	
Announcer	1,800.00
Awards	35,863.06
Course Director	1,000.00
<b>Set Out</b>	
Lodging/Meals	1,341.91
Travel	2,940.28
Set Out - Other	6,000.00
<b>Total Set Out</b>	<b>10,282.19</b>
<b>Sheep &amp; Related Costs</b>	
Sheep Care	2,538.00
Sheep Fee	15,000.00
Shepherd	1,000.00
<b>Total Sheep &amp; Related Costs</b>	<b>18,538.00</b>
Venue Rental	4,000.00
<b>Total General</b>	<b>71,483.25</b>
<b>Host Committee (Current)</b>	<b>8,803.50</b>
<b>Judges</b>	
Fees	10,200.00
Lodging/Meals	4,523.97

**U S Border Collie Handlers Assoc Inc**  
**Profit & Loss**

**January through December 2022**

**Jan - Dec 22**

<b>Travel</b>	<u>2,979.38</u>
<b>Total Judges</b>	17,703.35
<b>Travel</b>	
<b>Fuel</b>	<u>1,814.01</u>
<b>Total Travel</b>	<u>1,814.01</u>
<b>Total National Finals - Sheep</b>	<u>102,275.11</u>
<b>Total Expense</b>	<u>158,117.85</u>
<b>Net Income</b>	<u><u>53,287.97</u></u>

# U S Border Collie Handlers Assoc Inc

## Balance Sheet

As of December 31, 2022

Dec 31, 22

### ASSETS

#### Current Assets

##### Checking/Savings

##### Ameriprise Investment Account

Ameriprise - World Trial Fund 14,516.00

Ameriprise Investment Account - Other 278,071.77

Total Ameriprise Investment Account 292,587.77

Checking - WF #7062 133,663.93

Savings - WF #3929 50,020.35

Total Checking/Savings 476,272.05

Total Current Assets 476,272.05

#### Fixed Assets

Furniture and Equipment 2,703.78

Total Fixed Assets 2,703.78

#### Other Assets

Other Assets 413.00

Total Other Assets 413.00

**TOTAL ASSETS 479,388.83**

### LIABILITIES & EQUITY

#### Equity

Net Assets - Board Designated 14,516.00

Opening Bal Equity 151,203.37

Unrestricted Net Assets 274,304.51

Net Income 51,887.97

Total Equity 491,911.85

**TOTAL LIABILITIES & EQUITY 491,911.85**