

**USABCHA Annual General Meeting
Strang Ranch, Carbondale CO
Wednesday Sept 27th 2023**

Minutes.

1. Welcome and Call to Order
2. Approval of Minutes Director's Meeting – July 10 2023
Minutes were approved.
3. President's Report
 - a. 2023 National Sheepdog Finals

I'd like to thank Bridget Strang and her family on behalf of the entire USBCHA for welcoming us to Strang Ranch for the 2023 Finals and for all of the work that has gone into preparing for this event. I'd also like to recognize Terry Murray who has been Bridget's partner in putting on this year's Final and like Bridget has been everywhere doing everything. If Bridget and Terry Murray would please come up

There would not be a trial without an army of volunteers so thank you to everyone who volunteered to exhaust sheep, work pens, work the gate, pick up trash, fill generators, run scores, feed people or the million other things that need doing. A special thanks to Lisa Carney, and to Katie and Dan Mitchell who created the beautiful wooden trial logo by the Open field.

Special thanks to Ray Crabtree – the voice of dog trialling across America.

Our Trials Committee is made up of representative from both ABCA and USBCHA and this year's ABCA representatives are Joe Haynes, Faansie Basson, and Mary Minor and the representatives from USBCHA are Scott Glen, Thad Fleming, and Wyatt Fleming. Thank you to the Trials Committee for their contributions getting the courses set and helping out throughout the week.

Thank you to our Judges Ed Hawkins (England), Hefin Jones (Wales) Peg Anderson and Jamie Spring USA

The sheep for this trial have been even and in tremendous condition. We'd like to express our thanks to the Eckhart family for providing us the opportunity to test our dogs against such formidable sheep.

I'd like to thank our sponsor partner the ABCA for their support of the National Sheepdog and Cattledog Finals and for their continued support of trials across the country throughout the year. I'd also like to thank the CBCA for their contribution to make the National Finals available to everyone who can't make it here through their contribution to the webcast.

Purina has been a long time sponsor and stepped up again this year with their support of USBCHA and the World Trial Team providing team jackets and dog food for the team. Other major sponsors of this year's Finals include Purina ProPlan, Casey Concrete, Western Slope Materials, and the 2022 National Finals Committee. Thank you to all of our sponsors and to all the members and friends across the country who sponsored dogs which is always an indispensable source of support for these events. I'd like to express our appreciation to Ray Voigt from Purina who has been so good to work with.

b. 2023 National Cattledog Finals

The National Cattledog Finals will be held at Sandeen Farms in Blakesburg IA October 12th – 15th. It will be livecast and I encourage everyone who can't go there in person to try and watch some of the trial.

Thank you to Wyatt Fleming, Lyle East, Jeff Livingston, Bob Johnson, and Bob Allen for heading up the committee to put on the Cattledog Finals.

The Sandeen family have been our hosts for the Cattledog Finals for the last few years so it was with great sadness that we learned of the passing of Tim Sandeen on September 19th. We extend our condolences to the Sandeen Family and our appreciation for their continued support of the Finals at this difficult time for them.

c. 2024 National Sheepdog Finals

- i. The 2024 National Sheepdog Finals will be held in Virginia at Belle Grove October 1st – October 6th. Thank you to Nicole Bozich, Dee Bailes, and Rebecca Gibson for heading up this effort.

d. 2023 World Sheepdog Trial

- i. The USA was very well represented at this year's World Sheepdog Trials in Dromore Ireland. Team USA placed 3rd in the team competition and Bob Allen, Faansie Basson, and Alasdair MacRae qualified for the semi finals with Faansie and Bob going through to the Finals. Congratulations also to our members representing Canada and in particular to Scott Glen and Pip who finished 3rd in the World in an exciting Final round.

I was particularly pleased to see us so well represented in the Young Handler Competition by Haley Fogt and Mattie. We so badly need more young handlers and Haley through her performance on the field, her blog, and her media interviews I'm sure will spark interest in some young handler.

Getting a Team to Ireland was an expensive proposition and I'd like to recognize Nancy Penley, Patricia MacRae, Julie Grenfell, and Marianna Schreeder for the tremendous amount of work they did raising funds for the team over the past several years. Thank you again to team sponsors, ABCA, and Purina and to the many handlers, members, and friends who sponsored dogs, put on benefits to raise money for the team.

4. Financial Report – Marianna Schreeder
 - Accepted and approved.
5. Ethel Conrad Award Presentation
 - a. The Ethel Conrad award is presented in honor of Ms. Conrad who hosted the very first Finals in Virginia and was a pioneer in organizing clinics and maintained a lifelong commitment to furthering the working Border Collie and sheepdog trialling. It is awarded at the discretion of the USBCHA President to honor someone who has made a significant commitment to the USBCHA and to the sport.

This year's honoree has served the USBCHA for over 13 years as Treasurer, maintaining the books in good order, making sure that the bills get paid, chairing the Finance committee and providing guidance on investing the Association's money. She has also contributed as an officer and Board member, with a wealth of institutional knowledge. In addition she has played key roles in organizing the Bluegrass Classic one of the premier trials in North America.

This year was her last as USBCHA Treasurer and so in recognition of many years of service to the USBCHA and to the trialling community it is my pleasure to present the Ethel Conrad award to Marianna Schreeder.

6. New Business
 - a. USBCHA Election of Directors

Thank you to the Directors who are rotating off the Board this year for their service to the membership for the duration of their terms. So please join me in thanking
Mike Neary
Mich Ferraro
Tracy Hinton

Milton Scott

District 1 No one up for district election

District 2 No one up for district election

District 3 Bob Allen

District 4 Russell McCord

District 5 Jeanine Henigin

District 6 John Campbell

District 7 Paul Batz

District 8 Marianna Schreeder

District 9 Viki Kidd

District 10 Scott Glen 2 year

Peter Gonnet 3 year

At Large - Bob Washer

i.

b. Treasurer's Position

As mentioned earlier, Marianna is stepping down as Treasurer so we are looking for someone to step into that role

There is an outline of roles and responsibilities at the back of the room. This will also be posted on the USBCHA website after this meeting. If you know someone who might be interested in the role please let them know. Anyone interested should send a letter of interest with qualifications to either Marianna or myself and we will pass them along the Finance Committee who will make a recommendation to the Board of Directors. We'd like to get this position filled before the end of the year.

c. Other

i. There was no new business.

Motion to adjourn.

Meeting was adjourned

U S Border Collie Handlers Assoc Inc

Account Summary

As of December 31, 2022

	<u>Jan 1, 22</u>	<u>Dec 31, 22</u>	<u>Jun 30, 23</u>
Checking/Savings			
Ameriprise Investment Account			
Ameriprise - World Trial Fund	14,516.00	14,469.00	14,469.00
Ameriprise Investment Account	290,595.00	276,299.00	276,299.00
Total Ameriprise Investment Account	<u>305,111.00</u>	<u>290,768.00</u>	<u>290,768.00</u>
Checking - WF #7062	81,788.00	133,664.00	199,519.00
Savings - WF #3929	50,008.00	50,020.00	50,058.00
Total Checking/Savings	<u>436,907.00</u>	<u>474,452.00</u>	<u>540,345.00</u>

U S Border Collie Handlers Assoc Inc
Profit & Loss Prev Year Comparison
2022 & 2021 Comparison

	Jan - Dec 22	Jan - Dec 21
Income		
ABCA Funds		
Cattle	6,000.00	6,000.00
Sheep		
Finals Judges	6,600.00	6,600.00
General Grant	3,000.00	3,000.00
Sheep Fee	10,000.00	12,585.00
Total Sheep	19,600.00	22,185.00
Total ABCA Funds	25,600.00	28,185.00
Dividend Income	5,666.23	1,961.50
Gain on Sale of Investments	-18,115.10	2,983.63
Interest Income	91.49	97.25
Membership		
Life	8,275.00	9,750.00
Yearly	8,750.00	7,900.00
Total Membership	17,025.00	17,650.00
Miscellaneous Income		
Late Fees	800.00	425.00
Overpayments as Donations	150.00	38.00
PayPal	302.86	495.53
Miscellaneous Income - Other	39.04	665.81
Total Miscellaneous Income	1,291.90	1,624.34
National Finals Entries		
Cattle		
Nursery	6,000.00	6,000.00
Open	12,500.00	12,250.00
Total Cattle	18,500.00	18,250.00
Sheep		
Nursery	10,150.00	13,500.00
Open	38,500.00	38,500.00
Total Sheep	48,650.00	52,000.00
Total National Finals Entries	67,150.00	70,250.00
Profit Share - Sheep Finals	26,500.00	13,077.65
Sanctioning Fees		
Cattle		
Nursery (Current)	488.00	756.00
Nursery (Next)	140.00	128.00
Open (Current)	1,480.00	1,896.00
Open (Next)	784.00	440.00
Total Cattle	2,892.00	3,220.00
Sheep		
Nursery (Current)	7,154.00	6,804.00
Nursery (Next)	2,359.00	1,746.50
Open (Current)	25,749.50	24,114.00
Open (Next)	24,143.00	22,883.00
Total Sheep	59,405.50	55,547.50
Total Sanctioning Fees	62,297.50	58,767.50
Sponsorships		
Cattle	1,000.00	1,000.00
Sheep	1,000.00	1,000.00
Total Sponsorships	2,000.00	2,000.00

U S Border Collie Handlers Assoc Inc
Profit & Loss Prev Year Comparison
2022 & 2021 Comparison

	Jan - Dec 22	Jan - Dec 21
Video - Sheep Finals		
Donations		
ABCA	4,243.00	4,500.00
USBCHA	0.00	4,500.00
Donations - Other	3,000.00	4,051.63
Total Donations	7,243.00	13,051.63
less Webcast Expenses	-799.00	-21,940.63
Video - Sheep Finals - Other	-8,562.00	0.00
Total Video - Sheep Finals	-2,118.00	-8,889.00
Videos - Judging DVD		
Judging - DVD Sales	18.32	0.00
Total Videos - Judging DVD	18.32	0.00
World Trial Fund		
Auctions	11,618.80	0.00
Donations	48.06	0.00
Total World Trial Fund	11,666.86	0.00
Total Income	199,074.20	187,707.87
Gross Profit	199,074.20	187,707.87
Expense		
Administrative Expenses		
Accounting		
Foreign Tax Paid	3.30	37.73
Professional Fees	1,400.00	1,300.00
Total Accounting	1,403.30	1,337.73
Bank Charges		
Bank Charges	72.64	20.31
Canadian Exchange Rate	10.00	0.00
PayPal	0.00	4.51
Total Bank Charges	82.64	24.82
Computer Expense		
Monthly Internet	109.00	0.00
Software Subscriptions	132.41	733.12
Transcription Services-BOD	0.00	110.75
Web Server	1,403.00	654.00
Computer Expense - Other	0.00	59.00
Total Computer Expense	1,644.41	1,556.87
Contract Labor		
Secretary	8,187.75	7,868.75
Total Contract Labor	8,187.75	7,868.75
COVID-19 (2020)		
Entry Fee Refunds	0.00	1,820.00
Grant Requests by Trial Hosts	0.00	6,000.00
Total COVID-19 (2020)	0.00	7,820.00
Donations	0.00	4,500.00
Insurance		
Trial Insurance	150.00	0.00
Insurance - Other	1,454.00	2,824.00
Total Insurance	1,604.00	2,824.00

U S Border Collie Handlers Assoc Inc
Profit & Loss Prev Year Comparison
2022 & 2021 Comparison

	Jan - Dec 22	Jan - Dec 21
Meetings		
Annual Meeting	3,909.99	147.87
Total Meetings	3,909.99	147.87
Memorial/Gifts	0.00	250.00
Miscellaneous Expenses	0.00	250.00
Office Supplies	651.59	562.85
Postage	0.00	478.00
Professional Fees - Investments	1,976.92	876.49
Total Administrative Expenses	19,460.60	28,497.38
National Finals - Cattle		
Administrative		
Miscellaneous	-153.00	0.00
Sponsorships	0.00	1,000.00
Total Administrative	-153.00	1,000.00
General		
Announcer	0.00	663.68
Awards	20,839.94	19,655.69
Stock Fee	6,000.00	6,000.00
Total General	26,839.94	26,319.37
Judges		
Expenses	2,135.06	472.24
Fees	2,000.00	2,000.00
Total Judges	4,135.06	2,472.24
Total National Finals - Cattle	30,822.00	29,791.61
National Finals - Other Yr Exp		
Sheep		
Host Committee (Next)	7,572.00	7,079.00
Total Sheep	7,572.00	7,079.00
Total National Finals - Other Yr Exp	7,572.00	7,079.00
National Finals - Sheep		
Administrative		
Equipment / Equip Rental	2,439.00	1,960.42
Meals	0.00	22.54
Miscellaneous	32.00	0.00
Total Administrative	2,471.00	1,982.96
General		
Announcer	1,800.00	0.00
Awards	35,863.06	37,954.54
Course Director	1,000.00	1,000.00
Set Out		
Lodging/Meals	1,341.91	0.00
Travel	2,940.28	0.00
Set Out - Other	6,000.00	6,910.68
Total Set Out	10,282.19	6,910.68
Sheep & Related Costs		
Sheep Care	2,538.00	0.00
Sheep Fee	15,000.00	13,000.00
Shepherd	1,000.00	0.00
Transportation	0.00	14,280.00
Total Sheep & Related Costs	18,538.00	27,280.00

U S Border Collie Handlers Assoc Inc
Profit & Loss Prev Year Comparison
2022 & 2021 Comparison

	Jan - Dec 22	Jan - Dec 21
Venue Rental	4,000.00	0.00
Total General	71,483.25	73,145.22
Host Committee (Current)	8,803.50	3,912.50
Judges		
Fees	10,200.00	13,200.00
Lodging/Meals	4,523.97	4,390.28
Travel	2,979.38	4,774.88
Total Judges	17,703.35	22,365.16
Travel		
Airfare	0.00	60.00
Fuel	1,814.01	0.00
Hotel	1,400.00	115.30
Travel - Other	0.00	225.06
Total Travel	3,214.01	400.36
Total National Finals - Sheep	103,675.11	101,806.20
Total Expense	161,529.71	167,174.19
Net Income	37,544.49	20,533.68

U S Border Collie Handlers Assoc Inc
Balance Sheet Prev Year Comparison
2022 & 2021 Comparison

	Dec 31, 22	Dec 31, 21
ASSETS		
Current Assets		
Checking/Savings		
Ameriprise Investment Account		
Ameriprise - World Trial Fund	14,468.79	14,516.00
Ameriprise Investment Account - Other	276,298.52	290,594.79
Total Ameriprise Investment Account	290,767.31	305,110.79
Checking - WF #7062	133,663.93	81,787.94
Savings - WF #3929	50,020.35	50,008.37
Total Checking/Savings	474,451.59	436,907.10
Total Current Assets	474,451.59	436,907.10
Fixed Assets		
Furniture and Equipment	2,703.78	2,703.78
Total Fixed Assets	2,703.78	2,703.78
Other Assets		
Other Assets	413.00	413.00
Total Other Assets	413.00	413.00
TOTAL ASSETS	477,568.37	440,023.88
LIABILITIES & EQUITY		
Equity		
Net Assets - Board Designated	14,500.43	14,516.00
Opening Bal Equity	151,203.37	151,203.37
Unrestricted Net Assets	274,320.08	253,770.83
Net Income	37,544.49	20,533.68
Total Equity	477,568.37	440,023.88
TOTAL LIABILITIES & EQUITY	477,568.37	440,023.88