

# USBCA BOD MINUTES

1/17/2023

7 PM CST

## Attending:

**Directors:** Amanda Milliken, Billy Bishop, Bob Allen, Bob Washer, Cy Peterson, Jennifer Boznos, Lori Cunningham, Marianna Schreeder, Mich Ferraro, Mike Neary, Milton Scott, Russell McCord, Scott Glen, Stephanie Goracke, Steve Rhidenour, Sue Schoen, Tracy Hinton, Wyatt Fleming

**Officers:** Pearse Ward, Joe Haynes, Linda DeJong

**1. Call to Order & Role Call:** 7:05 PM CST

**2. Approval of Minutes from last meeting**

**Motion:** To approve minutes from November 2022 meeting: Lori Cunningham

**Second:** Billy Bishop

Passed Unanimously

**3. Financial Report: (Marianna)(Appendix 2)**

**Motion:** To accept financial report as written:Bob Washer

**Second:** Sue Schoen

Passed unanimously

## 4. Recognitions:

- a. The Board extended their sincere gratitude to Russell as outgoing President for the outstanding job he did stepping into the position shortly before the 2021 National Sheepdog finals and helping put the organization on a sound financial footing.
- b. The Board also extends their thanks to Mary Minor, Sandra Massie and their committee for hosting a successful National Sheepdog Finals. They returned \$22,600 in shared profits to the HA.
- c. John Wentz is thanked for hosting the "Ghost Trial" fundraiser for the US World Trial Team and has raised over \$11,000 at this point.
- d. Lisa Berglund is thanked for producing the logo for the World Trial Team
- e. Patricia Macrae and Nancy Penley are thanked for their ongoing work raising money for the World Trial Team

## 5. Open Items

### a. 2023 World Trial Team

I. Logo ( appendix 3)

II. Fundraising report(Mike Neary)

There was a meeting of the World team in December, 2022.

He wants to thank community for the fundraising that has already taken place. It is estimated the cost per team member to go to the World Trial will be \$8000-\$12,000.

Funds raised as of this date is about \$38,000

1. Auctions: There have been 2 online auctions so far. 1 for the previous World trial that was canceled and one for current World Trial. \$22,000 has been raised with another auction

scheduled. In addition, Maggie McClure raised \$3000 for the previous trial. Mindy and Terri have also raised money through leash sales. The Team is planning at least one other fundraising event prior to the trial in addition to the auction.

2. Ghost Trial: John Wentz again thanked for his efforts. Trial drew bigger entry than expected. 70% of proceeds will go to the the team and 30% to payout for placings. Trial is going on currently
3. Purina has agreed to supply team jackets and will be approached to see what other support they will offer.
4. USBCHA Support Discussion: It was pointed out that USBCHA includes many Canadian members and that Canada is also sending a team to the World Trials. There are 5 dogs on Canadian team. The CBCA is contributing to the Canadian team.

Previously there have been no clear qualification standards who was on the team came down to who could afford to go. We now have clear guidelines. There also was a reminder that historically the USBCHA and ABCA approached the world trial as a joint venture for US team.

**Motion:** USBCHA offer a total of \$16,000 to World Teams- American and Canadian- \$1,000 per dog. Jennifer Boznos

**Second:** Scott Glen

Passed unanimously

Pearse will approach ABCA to discuss support for the US World Trial Team

Nomination of Team Captain and the 5 out of the team who will be who will be official US team. Discussed were various systems to make selection. It was tabled until Feb meeting with Pearse reaching out to team members to get their opinions.

## **b. National Sheepdog Finals**

### **1. Trials Committee:**

Discussion about the need to put together a committee earlier to work with the local trial committee on logistics. Preferably some committee members who would be able to meet with Bridget and her committee on site and early enough to make last minute changes more unlikely.

Volunteers: Mich Ferraro, Scott Glen. Pearse will reach out to sign up more for the committee.

2. Webcast 321 video is willing to do both the sheep and cattle final. Current plan is for them to submit bid for sheep and cattle sometime this week to be considered by the Board in the next meeting.
3. Update: Not much to update but Bridget is in contact with Pearse
4. Fund Raising: Pearse has been in contact with a few people with experience fundraising. Board discussion how to improve fund raising and possible multi-year sponsorships that can be decrease pressure on local hosts to do all the fund raising and perhaps make more people willing to put on finals. It was suggested there be different levels of

sponsorship based on amount contributed. Purina Contract runs to end of this year and will be re-negotiated at that time

Proposal to form a Fundraising committee to make suggestion on levels of sponsorship and what USBCHA can offer in return for sponsorship. Possibilities were putting ads on HA site, webcast, Finals sites. With the goal to be able to tell local trial host how much would be available to them from such sponsorships and what they would need to be responsible for in return, such as sponsor logos on apparel sold. Pearse has number of views and viewers for the webcast which may be incentive to sponsors. There is room for promoting to a wider population but there are some downsides when bring in non-sheepdog people. This will need to be considered

5. Committee to work on issue: Milt Scott. Pearse will reach out to individuals to fill out the committee
6. Sheepdog Finals Bids: 2024 Finals one bid from Geri Byrne-who is willing to host either 2024 or 2025 on West coast. There one outstanding bid for 2024 from the East coast. They were given an extension to get bid in

**c. National Cattledog Finals**

2023 Bid received for Sandeens to host the Finals at the same location as last year. The Cattledog Finals committee is meeting this week to review the bid and make recommendation.

**Motion:** To have 2 judges for Cattledog Finals: Marianna Schreeder

**Second:** Stephanie Goracke

Discussion: there are enough funds left from last year to cover the 2<sup>nd</sup> judge

PASSED unanimously

- d. Disciplinary-** Pearse updated Board about contact he had with Ms. Whitney and his response to her. No further action necessary

**6. New Business**

- a. Proposed Meeting Schedule submitted  
Plan is for a scheduled meeting at minimum every 3 months- 3<sup>rd</sup> Wednesday each time. May meeting will be rescheduled due to current schedule being when many board members will be traveling in connection with the Bluegrass.
- b. Social Media  
It was reported that 2 corporations, previously interested in sponsorship for 2022 finals had withdrawn due to posts there legal team found on Facebook that used the USBCHA name and had negative posts. These sites were not affiliated with the USBCHA and were not managed by USBCHA.  
It was decided that the Board will work with the owners of the sites to change the name of the site and include a disclaimer that the posts do not reflect USBCHA positions. Another suggestion was for the District sites, that they be taken private for only district members. Also discussed was trademarking name and logo for USBCHA.

- c. Board Communications: Pearse has set up a site similar to BC Board on USBCHA site. Further discussion will be needed on most efficient way for Board to communicate
- d. Committees
  1. Finance: Marianna proposed keeping current committee- will be in touch with Pearse
  2. Disciplinary; need new chairman, individuals will be contacted to assess willingness to serve
  3. Rules: individuals will be contacted
- e. Treasurer Position (Marianna)

Marianna indicated that she would like to step down by July 1. Discussed the need to find a replacement soon to allow for a smooth transfer of responsibilities to avoid any disruption to Finals preparation Also presented was the need to look at giving some compensation as it is a big and time consuming position. Suggestion was it be similar to secretary compensation. Would like recommendations for position and compensation. Pearse will work with Mariana to prepare and list a job description and hopefully have some candidates to present to the Board soon.

                  Tabled to February meeting with aim to have someone in position by April to have time to be trained by Marianna.

**Adjourn**

**Motion:** Steve Rhidenour

**Second:** Tracy Hinton

Adjourned 8:40 CST

# **USBCA BOD MEETING**

July 10, 2023

7 pm CST

## **Present:**

Directors: Amanda Milliken, Billy Bishop, Bob Washer, Jamie Spring, Lori Cunningham, Mich Ferraro, Mike Neary, Russell McCord, Scott Glen, Stephanie Goracke, Steve Rhidenour, Sue Schoen, Tracy Hinton

Officers: Pearse Ward, Linda DeJong

Motion: Accept minutes from last meeting

Motion: Amanda Milliken

Second: Sue Schoen

Motion Passed without objection.

## **Treasurer Position**

Marianna is resigning as treasurer. Her position needs to be filled as soon as possible.

**Discussion:** It was discussed whether this position should be paid comparable to secretary's current compensation.

Also proposed that there be some kind of performance review with BOD having ability to terminate for lack of performance and that this be added to job description.

Board agreed term for replacement be set at 2 years and calendar of election for this office be adjusted as a result.

Discussed requirement to attend sheepdog finals and whether also to attend cattledog finals. It was determined that Cattledog Finals had a system set up not needing treasurer or secretary attendance. Sheepdog Finals requirement tabled for further discussion and how to handle this year.

Request for application and nominations to be completed, posted on website and Linda will send out group email notification of opening to be completed ASAP.

**Motion:** Set compensation for new treasurer at \$8000 per year pending final recommendation of finance committee

Motion: Lori Chamberlain

Second: Bob Washer

Passed unanimously by voice vote.

## **Sheepdog Finals**

Finals Committee: Decision to assign a chair who would then appoint additional member. Scott Glen agreed to be chair if no one else volunteered.

Sponsorship: Bridget initially had expressed concern about the level of donations but has recently reported that they are picking up. Pearse will post a link for donations on the Finals website.

Sheep transport: has been increased due to price of fuel over initial contract. Will be further investigated and determined what pricing it was based on.

Bridget has secured rooms for judges.

Plane tickets are normally handled by treasurer.

## **Cattledog Finals:**

No issues reported at this time.

Addition: Award buckles have been delivered

**World Trial:**

Entries and changes have been accepted.

Fundraising: Donations are still coming in so final amount has not been determined.

Disbursement of funds: Further research is necessary to determine final form and timing the award of these funds will take. Discussed was block grant versus reimbursement and whether checks could be sent to team members with the requirement they show proof of travel commitment and turn in receipts upon return.

**Director Elections:**

Discussion: Whether a director who has served a 2-year term and a 3-year term is eligible this year. It was decided that based on Bylaws they are not eligible.

Linda reported on current nominations. There are many districts who currently do not have a nomination. District 10 will have no directors for the coming term if none are nominated.

**Dual Sanction of trials**

Discussed whether to make an exception to allow another national organization to dual sanction. Motion: Hold with the policy of not allowing such dual sanctions.

Motion: Mike Neary

Second: Mich Ferraro

Passed unanimously

Since one of reasons for request was based on eligibility for using other organization's insurance, Pearse proposed continuing to attempt to find an insurance plan for USBCHA that would cover needs of individual hosts and trials.

**New Business**

Discussed whether it is appropriate to sanction arena and time & points trials. It was pointed out there is a difference between time & points trials and arena trials. Discussion was tabled for further discussion.

**Motion to Adjourn**

Motion: Steve Rhidenour

Second: Scott Glen

Adjourned 8:03 PM CST

**USABCHA Annual General Meeting  
Strang Ranch, Carbondale CO  
Wednesday Sept 27<sup>th</sup> 2023**

**Minutes.**

1. Welcome and Call to Order
2. Approval of Minutes Director's Meeting – July 10 2023  
Minutes were approved.
3. President's Report
  - a. 2023 National Sheepdog Finals

I'd like to thank Bridget Strang and her family on behalf of the entire USBCHA for welcoming us to Strang Ranch for the 2023 Finals and for all of the work that has gone into preparing for this event. I'd also like to recognize Terry Murray who has been Bridget's partner in putting on this year's Final and like Bridget has been everywhere doing everything. If Bridget and Terry Murray would please come up

There would not be a trial without an army of volunteers so thank you to everyone who volunteered to exhaust sheep, work pens, work the gate, pick up trash, fill generators, run scores, feed people or the million other things that need doing. A special thanks to Lisa Carney, and to Katie and Dan Mitchell who created the beautiful wooden trial logo by the Open field.

Special thanks to Ray Crabtree – the voice of dog trialling across America.

Our Trials Committee is made up of representative from both ABCA and USBCHA and this year's ABCA representatives are Joe Haynes, Faansie Basson, and Mary Minor and the representatives from USBCHA are Scott Glen, Thad Fleming, and Wyatt Fleming. Thank you to the Trials Committee for their contributions getting the courses set and helping out throughout the week.

Thank you to our Judges Ed Hawkins (England), Hefin Jones (Wales) Peg Anderson and Jamie Spring USA

The sheep for this trial have been even and in tremendous condition. We'd like to express our thanks to the Eckhart family for providing us the opportunity to test our dogs against such formidable sheep.

I'd like to thank our sponsor partner the ABCA for their support of the National Sheepdog and Cattledog Finals and for their continued support of trials across the country throughout the year. I'd also like to thank the CBCA for their contribution to make the National Finals available to everyone who can't make it here through their contribution to the webcast.

Purina has been a long time sponsor and stepped up again this year with their support of USBCHA and the World Trial Team providing team jackets and dog food for the team. Other major sponsors of this year's Finals include Purina ProPlan, Casey Concrete, Western Slope Materials, and the 2022 National Finals Committee. Thank you to all of our sponsors and to all the members and friends across the country who sponsored dogs which is always an indispensable source of support for these events. I'd like to express our appreciation to Ray Voigt from Purina who has been so good to work with.

b. 2023 National Cattledog Finals

The National Cattledog Finals will be held at Sandeen Farms in Blakesburg IA October 12<sup>th</sup> – 15<sup>th</sup>. It will be livecast and I encourage everyone who can't go there in person to try and watch some of the trial.

Thank you to Wyatt Fleming, Lyle East, Jeff Livingston, Bob Johnson, and Bob Allen for heading up the committee to put on the Cattledog Finals.

The Sandeen family have been our hosts for the Cattledog Finals for the last few years so it was with great sadness that we learned of the passing of Tim Sandeen on September 19<sup>th</sup>. We extend our condolences to the Sandeen Family and our appreciation for their continued support of the Finals at this difficult time for them.

c. 2024 National Sheepdog Finals

- i. The 2024 National Sheepdog Finals will be held in Virginia at Belle Grove October 1<sup>st</sup> – October 6<sup>th</sup>. Thank you to Nicole Bozich, Dee Bailes, and Rebecca Gibson for heading up this effort.

d. 2023 World Sheepdog Trial

- i. The USA was very well represented at this year's World Sheepdog Trials in Dromore Ireland. Team USA placed 3<sup>rd</sup> in the team competition and Bob Allen, Faansie Basson, and Alasdair MacRae qualified for the semi finals with Faansie and Bob going through to the Finals. Congratulations also to our members representing Canada and in particular to Scott Glen and Pip who finished 3<sup>rd</sup> in the World in an exciting Final round.

I was particularly pleased to see us so well represented in the Young Handler Competition by Haley Fogt and Mattie. We so badly need more young handlers and Haley through her performance on the field, her blog, and her media interviews I'm sure will spark interest in some young handler.

Getting a Team to Ireland was an expensive proposition and I'd like to recognize Nancy Penley, Patricia MacRae, Julie Grenfell, and Marianna Schreeder for the tremendous amount of work they did raising funds for the team over the past several years. Thank you again to team sponsors, ABCA, and Purina and to the many handlers, members, and friends who sponsored dogs, put on benefits to raise money for the team.

4. Financial Report – Marianna Schreeder
  - Accepted and approved.
5. Ethel Conrad Award Presentation
  - a. The Ethel Conrad award is presented in honor of Ms. Conrad who hosted the very first Finals in Virginia and was a pioneer in organizing clinics and maintained a lifelong commitment to furthering the working Border Collie and sheepdog trialling. It is awarded at the discretion of the USBCHA President to honor someone who has made a significant commitment to the USBCHA and to the sport.

This year's honoree has served the USBCHA for over 13 years as Treasurer, maintaining the books in good order, making sure that the bills get paid, chairing the Finance committee and providing guidance on investing the Association's money. She has also contributed as an officer and Board member, with a wealth of institutional knowledge. In addition she has played key roles in organizing the Bluegrass Classic one of the premier trials in North America.

This year was her last as USBCHA Treasurer and so in recognition of many years of service to the USBCHA and to the trialling community it is my pleasure to present the Ethel Conrad award to Marianna Schreeder.

6. New Business
  - a. USBCHA Election of Directors

Thank you to the Directors who are rotating off the Board this year for their service to the membership for the duration of their terms. So please join me in thanking  
Mike Neary  
Mich Ferraro  
Tracy Hinton

Milton Scott

District 1 No one up for district election

District 2 No one up for district election

District 3 Bob Allen

District 4 Russell McCord

District 5 Jeanine Henigin

District 6 John Campbell

District 7 Paul Batz

District 8 Marianna Schreeder

District 9 Viki Kidd

District 10 Scott Glen 2 year

Peter Gonnet 3 year

At Large - Bob Washer

i.

b. Treasurer's Position

As mentioned earlier, Marianna is stepping down as Treasurer so we are looking for someone to step into that role

There is an outline of roles and responsibilities at the back of the room. This will also be posted on the USBCHA website after this meeting. If you know someone who might be interested in the role please let them know. Anyone interested should send a letter of interest with qualifications to either Marianna or myself and we will pass them along the Finance Committee who will make a recommendation to the Board of Directors. We'd like to get this position filled before the end of the year.

c. Other

i. There was no new business.

Motion to adjourn.

Meeting was adjourned

**U S Border Collie Handlers Assoc Inc**

**Account Summary**

As of December 31, 2022

	<u>Jan 1, 22</u>	<u>Dec 31, 22</u>	<u>Jun 30, 23</u>
<b>Checking/Savings</b>			
<b>Ameriprise Investment Account</b>			
Ameriprise - World Trial Fund	14,516.00	14,469.00	14,469.00
Ameriprise Investment Account	290,595.00	276,299.00	276,299.00
<b>Total Ameriprise Investment Account</b>	<u>305,111.00</u>	<u>290,768.00</u>	<u>290,768.00</u>
<b>Checking - WF #7062</b>	81,788.00	133,664.00	199,519.00
<b>Savings - WF #3929</b>	50,008.00	50,020.00	50,058.00
<b>Total Checking/Savings</b>	<u>436,907.00</u>	<u>474,452.00</u>	<u>540,345.00</u>

**U S Border Collie Handlers Assoc Inc**  
**Profit & Loss Prev Year Comparison**  
**2022 & 2021 Comparison**

	Jan - Dec 22	Jan - Dec 21
<b>Income</b>		
<b>ABCA Funds</b>		
<b>Cattle</b>	6,000.00	6,000.00
<b>Sheep</b>		
<b>Finals Judges</b>	6,600.00	6,600.00
<b>General Grant</b>	3,000.00	3,000.00
<b>Sheep Fee</b>	10,000.00	12,585.00
<b>Total Sheep</b>	19,600.00	22,185.00
<b>Total ABCA Funds</b>	25,600.00	28,185.00
<b>Dividend Income</b>	5,666.23	1,961.50
<b>Gain on Sale of Investments</b>	-18,115.10	2,983.63
<b>Interest Income</b>	91.49	97.25
<b>Membership</b>		
<b>Life</b>	8,275.00	9,750.00
<b>Yearly</b>	8,750.00	7,900.00
<b>Total Membership</b>	17,025.00	17,650.00
<b>Miscellaneous Income</b>		
<b>Late Fees</b>	800.00	425.00
<b>Overpayments as Donations</b>	150.00	38.00
<b>PayPal</b>	302.86	495.53
<b>Miscellaneous Income - Other</b>	39.04	665.81
<b>Total Miscellaneous Income</b>	1,291.90	1,624.34
<b>National Finals Entries</b>		
<b>Cattle</b>		
<b>Nursery</b>	6,000.00	6,000.00
<b>Open</b>	12,500.00	12,250.00
<b>Total Cattle</b>	18,500.00	18,250.00
<b>Sheep</b>		
<b>Nursery</b>	10,150.00	13,500.00
<b>Open</b>	38,500.00	38,500.00
<b>Total Sheep</b>	48,650.00	52,000.00
<b>Total National Finals Entries</b>	67,150.00	70,250.00
<b>Profit Share - Sheep Finals</b>	26,500.00	13,077.65
<b>Sanctioning Fees</b>		
<b>Cattle</b>		
<b>Nursery (Current)</b>	488.00	756.00
<b>Nursery (Next)</b>	140.00	128.00
<b>Open (Current)</b>	1,480.00	1,896.00
<b>Open (Next)</b>	784.00	440.00
<b>Total Cattle</b>	2,892.00	3,220.00
<b>Sheep</b>		
<b>Nursery (Current)</b>	7,154.00	6,804.00
<b>Nursery (Next)</b>	2,359.00	1,746.50
<b>Open (Current)</b>	25,749.50	24,114.00
<b>Open (Next)</b>	24,143.00	22,883.00
<b>Total Sheep</b>	59,405.50	55,547.50
<b>Total Sanctioning Fees</b>	62,297.50	58,767.50
<b>Sponsorships</b>		
<b>Cattle</b>	1,000.00	1,000.00
<b>Sheep</b>	1,000.00	1,000.00
<b>Total Sponsorships</b>	2,000.00	2,000.00

**U S Border Collie Handlers Assoc Inc**  
**Profit & Loss Prev Year Comparison**  
**2022 & 2021 Comparison**

	Jan - Dec 22	Jan - Dec 21
<b>Video - Sheep Finals</b>		
<b>Donations</b>		
ABCA	4,243.00	4,500.00
USBCHA	0.00	4,500.00
Donations - Other	3,000.00	4,051.63
<b>Total Donations</b>	7,243.00	13,051.63
<b>less Webcast Expenses</b>	-799.00	-21,940.63
<b>Video - Sheep Finals - Other</b>	-8,562.00	0.00
<b>Total Video - Sheep Finals</b>	-2,118.00	-8,889.00
<b>Videos - Judging DVD</b>		
Judging - DVD Sales	18.32	0.00
<b>Total Videos - Judging DVD</b>	18.32	0.00
<b>World Trial Fund</b>		
Auctions	11,618.80	0.00
Donations	48.06	0.00
<b>Total World Trial Fund</b>	11,666.86	0.00
<b>Total Income</b>	199,074.20	187,707.87
<b>Gross Profit</b>	199,074.20	187,707.87
<b>Expense</b>		
<b>Administrative Expenses</b>		
<b>Accounting</b>		
Foreign Tax Paid	3.30	37.73
Professional Fees	1,400.00	1,300.00
<b>Total Accounting</b>	1,403.30	1,337.73
<b>Bank Charges</b>		
Bank Charges	72.64	20.31
Canadian Exchange Rate	10.00	0.00
PayPal	0.00	4.51
<b>Total Bank Charges</b>	82.64	24.82
<b>Computer Expense</b>		
Monthly Internet	109.00	0.00
Software Subscriptions	132.41	733.12
Transcription Services-BOD	0.00	110.75
Web Server	1,403.00	654.00
Computer Expense - Other	0.00	59.00
<b>Total Computer Expense</b>	1,644.41	1,556.87
<b>Contract Labor</b>		
Secretary	8,187.75	7,868.75
<b>Total Contract Labor</b>	8,187.75	7,868.75
<b>COVID-19 (2020)</b>		
Entry Fee Refunds	0.00	1,820.00
Grant Requests by Trial Hosts	0.00	6,000.00
<b>Total COVID-19 (2020)</b>	0.00	7,820.00
<b>Donations</b>	0.00	4,500.00
<b>Insurance</b>		
Trial Insurance	150.00	0.00
Insurance - Other	1,454.00	2,824.00
<b>Total Insurance</b>	1,604.00	2,824.00

**U S Border Collie Handlers Assoc Inc**  
**Profit & Loss Prev Year Comparison**  
**2022 & 2021 Comparison**

	Jan - Dec 22	Jan - Dec 21
<b>Meetings</b>		
Annual Meeting	3,909.99	147.87
<b>Total Meetings</b>	3,909.99	147.87
<b>Memorial/Gifts</b>	0.00	250.00
<b>Miscellaneous Expenses</b>	0.00	250.00
<b>Office Supplies</b>	651.59	562.85
<b>Postage</b>	0.00	478.00
<b>Professional Fees - Investments</b>	1,976.92	876.49
<b>Total Administrative Expenses</b>	19,460.60	28,497.38
<b>National Finals - Cattle</b>		
Administrative		
Miscellaneous	-153.00	0.00
Sponsorships	0.00	1,000.00
<b>Total Administrative</b>	-153.00	1,000.00
<b>General</b>		
Announcer	0.00	663.68
Awards	20,839.94	19,655.69
Stock Fee	6,000.00	6,000.00
<b>Total General</b>	26,839.94	26,319.37
<b>Judges</b>		
Expenses	2,135.06	472.24
Fees	2,000.00	2,000.00
<b>Total Judges</b>	4,135.06	2,472.24
<b>Total National Finals - Cattle</b>	30,822.00	29,791.61
<b>National Finals - Other Yr Exp</b>		
<b>Sheep</b>		
Host Committee (Next)	7,572.00	7,079.00
<b>Total Sheep</b>	7,572.00	7,079.00
<b>Total National Finals - Other Yr Exp</b>	7,572.00	7,079.00
<b>National Finals - Sheep</b>		
Administrative		
Equipment / Equip Rental	2,439.00	1,960.42
Meals	0.00	22.54
Miscellaneous	32.00	0.00
<b>Total Administrative</b>	2,471.00	1,982.96
<b>General</b>		
Announcer	1,800.00	0.00
Awards	35,863.06	37,954.54
Course Director	1,000.00	1,000.00
<b>Set Out</b>		
Lodging/Meals	1,341.91	0.00
Travel	2,940.28	0.00
Set Out - Other	6,000.00	6,910.68
<b>Total Set Out</b>	10,282.19	6,910.68
<b>Sheep &amp; Related Costs</b>		
Sheep Care	2,538.00	0.00
Sheep Fee	15,000.00	13,000.00
Shepherd	1,000.00	0.00
Transportation	0.00	14,280.00
<b>Total Sheep &amp; Related Costs</b>	18,538.00	27,280.00

**U S Border Collie Handlers Assoc Inc**  
**Profit & Loss Prev Year Comparison**  
**2022 & 2021 Comparison**

---

	Jan - Dec 22	Jan - Dec 21
Venue Rental	4,000.00	0.00
<b>Total General</b>	71,483.25	73,145.22
Host Committee (Current)	8,803.50	3,912.50
Judges		
Fees	10,200.00	13,200.00
Lodging/Meals	4,523.97	4,390.28
Travel	2,979.38	4,774.88
<b>Total Judges</b>	17,703.35	22,365.16
Travel		
Airfare	0.00	60.00
Fuel	1,814.01	0.00
Hotel	1,400.00	115.30
Travel - Other	0.00	225.06
<b>Total Travel</b>	3,214.01	400.36
<b>Total National Finals - Sheep</b>	103,675.11	101,806.20
<b>Total Expense</b>	161,529.71	167,174.19
<b>Net Income</b>	<b>37,544.49</b>	<b>20,533.68</b>

**U S Border Collie Handlers Assoc Inc**  
**Balance Sheet Prev Year Comparison**  
**2022 & 2021 Comparison**

	Dec 31, 22	Dec 31, 21
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
Ameriprise Investment Account		
Ameriprise - World Trial Fund	14,468.79	14,516.00
Ameriprise Investment Account - Other	276,298.52	290,594.79
<b>Total Ameriprise Investment Account</b>	290,767.31	305,110.79
<b>Checking - WF #7062</b>	133,663.93	81,787.94
<b>Savings - WF #3929</b>	50,020.35	50,008.37
<b>Total Checking/Savings</b>	474,451.59	436,907.10
<b>Total Current Assets</b>	474,451.59	436,907.10
<b>Fixed Assets</b>		
Furniture and Equipment	2,703.78	2,703.78
<b>Total Fixed Assets</b>	2,703.78	2,703.78
<b>Other Assets</b>		
Other Assets	413.00	413.00
<b>Total Other Assets</b>	413.00	413.00
<b>TOTAL ASSETS</b>	<b>477,568.37</b>	<b>440,023.88</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Equity</b>		
Net Assets - Board Designated	14,500.43	14,516.00
Opening Bal Equity	151,203.37	151,203.37
Unrestricted Net Assets	274,320.08	253,770.83
Net Income	37,544.49	20,533.68
<b>Total Equity</b>	477,568.37	440,023.88
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>477,568.37</b>	<b>440,023.88</b>

## USBCHA Directors Meeting 12-6-2023 7:00PM Central Time

Present: Bob Allen, Paul Batz, Billy Bishop, John Campbell, Lori Cunningham, Wyatt Fleming, Scott Glen, Peter Gonnett, Stephanie Goracke, Jeanine Henigin, Vicki Kidd, Russell McCord, Amanda Milliken, Terri Pelkey, Cy Peterson, Marianna Schreeder, Jamie Spring, Jan Stebbins, Bob Washer, Linda DeJong, Pearse Ward

Not Present: Jennifer Boznos, Joe Haines, Sue Schoen, Fred Temple

### Agenda

- 1) Welcome New Directors
  - a. Bob Allen, Russell McCord, Jeanine Henigin, John Campbell, Paul Batz, Marianna Schreeder, Vicki Kidd, Scott Glen, Peter Gonnett, Bob Washer
- 2) Approve minutes from AGM
  - a. Bob washer moved, 2<sup>nd</sup> Stephanie Goracke, unanimously accepted.
- 3) Treasurer's Position
  - a. Marianna indicated a desire to step down in Jan 2023. Board approved the position with an \$8000 stipend in July 2023. The position will be through December 2024 per the bylaws to finish Marianna's current term with the option to renew pending review and approval by the board.
  - b. Would like to get the new Treasurer appointed by year end so that they have the full year in the position
  - c. Two candidates have submitted written letters of approval so far. Kimberly Royer's you have and Tony Luper submitted one yesterday.
  - d. Would like the Finance committee to review these and any others Marianna has received and make a recommendation to the Board by January 2024 if that meets with everyone's approval.
- 4) Cattledog Finals
  - a. Bid from Wyatt Fleming was attached to the meeting notice to host the Cattledog Finals at Hoover Angus Sale Facility near Tingley IA.
    - i. Motion to accept proposal Marianna Schreeder , Second Cy Peterson, unanimously approved.
- 5) Purina Contract
  - a. \$2000/yr
  - b. Dog food prizes for Finals approximately 100 large bags per year plus smaller sample bags.
  - c. This year also provided jackets for WT team members (prob \$3000 value)
  - d. \$2000 Dog of the year. Nursery dog of the year in the works.
  - e. Contract was from 1/1/2022 – 12/31/2022 with automatic 1 yr extensions for 2023 and 2024 unless terminated or renegotiated. Can be terminated on 30 days' notice.
  - f. Renegotiation on the contract for 2024 will be led by Russell McCord and Lori Cunningham

- 6) Committee Assignments
  - a. Finance Committee
    - i. Marianna Schreeder – Chair
    - ii. Lori Cunningham, Jan Stebbins, Russell McCord, John Campbell, Vicki Kidd
  - b. Rules Committee
    - i. Joe Haines – Chair
    - ii. Paul Batz, Terri Pelkey, Jeanine Henigin
  - c. Disciplinary Committee
    - i. Stephanie Goracke – Chair
    - ii. Sue Schoen, Jamie Spring, Vicki, Paul, Jeanine
  - d. Finals Committee
    - i. Scott Glen– Chair, Russell McCord
- 7) Directors Meeting Schedule
  - a. Jan 9<sup>th</sup>, March 12<sup>th</sup>, May 7<sup>th</sup>, July 16<sup>th</sup>, September 10<sup>th</sup>, November 12<sup>th</sup>
  - b. Invite the Finals’ committee chairs to attend and update the Board on progress for Finals preparation and any assistance needed from the Board.
- 8) Other Business
  - a. Sheepdog Finals Sept 30<sup>th</sup> – Oct 6<sup>th</sup>
    - i. Proposal to highlight the Nursery final more by moving the Nursery Finals to Open field. Board will consider at the Jan meeting and will discuss alternatives such as videotaping the Nursery Finals or live casting it.
    - ii. Proposal to change the Secretary and Treasurer position to contract positions rather than Officers of the Association. Would give more flexibility with regards to terms etc. Lori Cunningham will brief the board on pros and cons. Would require a Bylaw amendment approved by the membership.
    - iii. Bylaws call for us to have an audit done every year by a CPA. This would cost in excess of \$12,000 and for that reason a formal audit has not been done for several years. Finance committee will investigate alternative methods of auditing the associations finances and report out to the Board at the Jan meeting so that an audit can be conducted early in 2024.
- 9) Motion to adjourn Paul Batz, 2<sup>nd</sup> Terri Pelkey, unanimous consent to adjourn.